

Message from the Executive Director ... continued from page 1

informed that when any new labour legislation is proposed, CECCO will be informed and will have ample time to prepare a response.

I believe most of you are aware the Minister McNaughton's portfolio has been revised to now include Skills and Training, as well as Colleges as they relate to trades training. This should be the spark that is needed to come to grips with our construction trades training and present an opportunity for open discussion on how we move forward post Ontario College of Trades.

We are all keenly anticipating the Minister's Construction Advisory Panel appointments. This will be an extremely important group assisting the Minister in putting forward legislation critical to our industry.

CALENDAR OF EVENTS

February 26 – a.m.
Executive Committee Meeting

February 27 – a.m.
CECCO Strategic Planning Session

March 5 – a.m.
OCS State of the Industry Conference

March 10 – a.m.
CECCO Council Meeting

For more information and /or meeting location, please contact CECCO at (905) 677-6200.

THE CONSTRUCTION EMPLOYERS COORDINATING COUNCIL OF ONTARIO

DISPATCH

The Construction Employers Coordinating Council of Ontario (CECCO) DISPATCH newsletter is published two times per year and spearheads the association's communication efforts. It is designed to ensure members are kept abreast of current CECCO undertakings, as well as relevant educational opportunities and industry news.

CECCO

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CECCO Hosts Post Bargaining Symposium ... continued from page 1

construction marketplace. Additionally, the industry must revise the paradigm so that the unions and contractors act in collaboration with one another for the good of all trades within the construction industry.

The third session featured a round-table discussion focused on the "Takeaways from this Round of Bargaining." Facilitated by Alex Lolua, general manager of EPSCA, the discussion commenced with a determination of what went well, and what did not in terms of pre-bargaining initiatives. The consensus was that there should be more frequent labour/management meetings between bargaining years in order to determine any obstacles that could arise. Additionally, having an opportunity to role play bargaining elements prior to actual negotiations would be beneficial as it clarifies the ground rules of negotiation upfront, and assists representatives to build on their negotiating skills.

The symposium concluded with a discussion on CECCO's performance relating to this bargaining session. Facilitated by Steve Coleman, former executive vice

CECCO MEMBER PROFILE

Dan Lancia Electrical Contractors Association of Ontario

Dan Lancia has been championing the cause of unionized electrical contractors for decades.

He is the owner of Holaco Installations Inc., a Hamilton-based electrical contracting company specializing in high-voltage work, which has proudly served the golden horseshoe, and beyond, for over 30 years.

A 35-year veteran within the electrical contracting sector, Lancia is certainly passionate about the industry.

For over four years he served as president of the Electrical Contractors Association of Ontario (ECAO) and, prior to that, he was the chair of ECAO's Electrical Trade Bargaining Agency.

To recognize all his efforts, in 2015 Lancia was awarded the ECAO Douglas J. B. Wright Award for his dedication and commitment to the electrical contracting industry.

In addition to the contribution he makes to his own industry, the 54-year-old works tirelessly serving on numerous industry boards and committees. At this level he collaborates with his colleagues to help move the industry forward and ensure unionized electrical contractors compete in a fair marketplace, receive prompt payment and maintain safe working environments.

When asked why he is so involved in various boards and committees, Lancia proudly says, "I just want to be at the fore-

front of the industry. I want to be aware of everything that is going on, and I want to be a part of it."

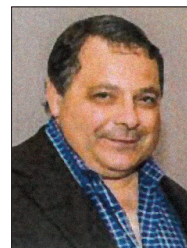
- Hosted a pre-bargaining seminar;
- Held regular and timely updates on the progress of negotiations;
- Prioritized information sharing to keep everyone "in the loop."

On the other side, some of the items in which CECCO will focus on improving include:

- Host more pre-bargaining sessions to allow for more EBA's to comprehend one other's strategies;
- Provide more details on negotiation updates;
- Delegate a chair at all meetings to ensure the group works as a collective.

Moving forward, CECCO will also look into a pre-bargaining simulation for EBA's to gain expertise, as well as approach government with possible changes to the bargaining structure.

By all accounts, the information shared at the symposium proved to be beneficial and well-received by all who attended.



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In addition to running his own company and his work with ECAO, Lancia serves

on the Board and Executive Committee of the Council of Ontario Construction Associations (COCA), as well as the Hamilton Electrical Contractors Association. He is also a director on the National Electrical Trade Council Board and a board member on Prompt Payment Ontario.

Over the years, Lancia says the biggest and best thing to happen to the industry was the introduction of Prompt Payment legislation in 2018.

"I was there at the inception of the legislation with ECAO right through to its final phase in October (2019)," he says. "After such a long wait, this legislation will have such a positive effect on the industry."

In October 2019, Lancia took his newest role - chair of CECCO's Executive Council.

"I have a lot of government relations and labour negotiations experience, so the role of chair is a good fit," he says. "I am excited to be part of this association and help make it the true voice of unionized construction in Ontario."